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Real-Time Data replication and Real-time Support with Real People

Does your Data Replication vendor have real people, who answer the phone, and who understand what a Tandem is?

If you are a DRNet customer then you pick up the phone and call our Real Engineer number for instant help. At NTI we have a unique business model. In a time where everyone is offshoring support, and dumping you into a front end frustration system, NTI continues to place the highest importance on connecting our Customers with Expert Engineering assistance on the FIRST CALL.

We call it our Real Engineer model. Our Expert Engineering staff is involved in design, development, implementation, and long term support of all of our worldwide customers. If you have a critical problem you call our Real Engineer number. Someone from our expert staff answers the phone (7x24). In an instant you will be talking with a smart person, who understands the intricacies of Data Replication, and who can instantly reach out to other engineering experts for instant solutions.

Refreshingly Real-Time Support from Real Engineers. Nobody else in our industry does this. Nobody else in our industry offers the level of support that NTI does.

We're **Network Technologies International** and our business is unique. We protect your valuable data with world class software and Real Engineers.

- DRNet/APS gives you Active/Active Tandem data protection.
- DRNet/OPEN keeps data warehouses refreshed.

Jim McFadden
Jim.McFadden@Network-Tech.com

ETI-NET Celebrates a BackBox™ Milestone and a History of Firsts

ETI-NET recently installed its 500th Fibre Channel NonStop connection to customers' BackBox virtual tape subsystems. This is in addition to many SCSI connections to S-series NonStop systems. So we took the opportunity to step back and look at the product's history since its introduction in 2004. In doing so we realized that we have many "firsts" to celebrate also, including:

- · First fault-tolerant virtual tape solution for NonStop
- · First linearly expandable virtual tape solution for NonStop
- · First NonStop virtual tape solution with choice of backup storage
- · First NonStop virtual tape solution with native TSM connectivity
- · First storage data deduplication for NonStop
- First disaster recovery tape catalog synchronization solution for NonStop
- $\bullet \ \ First \ NonStop \ VLE\text{-based virtual tape encryption}$
- First enterprise key management-based virtual tape encryption for NonStop S- and NS-series

And BackBox is still the only product offering many of those capabilities.

While BackBox was not the first virtual tape product offered for NonStop, it has led in offering innovation, high availability and simplicity of management. We are gratified that at this point in time, when many first generation installations of competing products have reached their refresh points, customers are recognizing these benefits and choosing BackBox for their replacement. We would like to take this opportunity to thank them, along with all of our many loyal customers.

To discuss BackBox or other backup solutions for NonStop, contact ETI-NET at 1-561-395-2278, in EMEA at +44-1494-771981, or by email at information@etinet.com.

Specialised PCI Compliance and NonStop Security Services

Knightcraft Technology is pleased to announce the launch of its new portfolio of PCI Compliance and HP NonStop security services. With more than 25 years experience in the NonStop world, a working partnership with QSA Witham Laboratories, and more than 12 years working with XYGATE software, Knightcraft is the expert on all things PCI DSS and security related for the NonStop platform.

Our range of services includes the following:

- Security Review Service (analysis of all security related configuration and recommendations on remediating any gaps Safeguard, Guardian, OSS, XYGATE, Pathway, Netbatch etc.)
- PCI DSS Readiness Assessment (direction on how best to approach your PCI compliance effort saving time and money for your organization)
- HP NonStop Security Implementation (assistance with any security related configuration)
- XYGATE Configuration Service (implementation of all XYGATE modules)
- Education and Training (customized security training, security forensics, customized XYGATE training)
- Documentation (with a specialty of "what's required" to satisfy PCI DSS)

See the Knightcraft website at http://www.knightcraft.com/hp-nonstop-pci-compliance-security-services for more details, or email us at info@knightcraft.com to see how we can help you achieve your security and compliance goals for the NonStop platform.

And download the definitive technical whitepaper on PCI DSS Compliance for HP NonStop Servers for free from http://www.knightcraft.com





Ban Bottlenecks® and MOMI ®- A User's View

I received this email from a client recently. He agreed to let me share his thoughts.

"You all do wonderful work. I hear from my boss and colleagues on a regular basis that Ban Bottlenecks is always an example of great service well worth every dollar spent. Between your service and BlackWood's MOMI product, we feel like we have total control of our machine. We got both services around the same time and it felt like turning on the lights for the first time. ... One is real-time, the other long-haul trends."

"It's really nice dealing with TDI and BlackWood because each of you ... makes customer service A+. If I call either company, chances are the one who answers the phone is the one I need to talk to. Other products like [another company] and other large companies, I have to wade thru call centers and ticketing systems that waste my time. I like a direct line to the folks who can answer my questions in a very quick way. That is what both of your companies have in common besides the obvious (HP NonStop performance

... I have looked at other product offers in this area. I spoke with [another company's] developers at iTUG about their real-time and reporting systems for performance monitoring. When they demoed their product, they were showing me how to configure reports and graphs. They showed me all their cool bells and whistles all the time I was thinking, with Ban Bottlenecks I have to do nothing. I don't even have to know what is important or what things mean. TDI tells me what things concern them and we adjust things. It allows us to focus on our core competencies. When I experience performance issues, I don't try to configure some report, I just tell you guys and you dig in and offer solutions. Same with MOMI. There is nothing to configure. I can just click around a simple interface to see what's happening right now. MOMI alarms keep an eye on situations that could lead to serious issues and notify me before things become critical.'

"From my perspective, I really don't have to know a whole lot about performance intricacies. I know enough to ask the right questions. I love the arrangement we have now where you do the work and tell us when you notice issues. I'd prefer that over [another company's] product even if they were giving it away for free. There were other companies offering automated performance charts but it required work to generate them and no one available to interpret them and offer suggestions. I think you have a great

Call for a free evaluation!

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www.momi.com

Musings on NonStop!

April, '12

The opinions expressed here are solely those of the now self-employed author

You may already be aware, but this past month I completed two opinion papers that are now both available for download. One was for HP BCS marketing and the other for Attunity. It does seem rather fortuitous that they both became available around the same time as both do promote the value that comes with deploying NonStop servers, they both acknowledge how today, the world within the data center has become heterogeneous, and that when it comes to mission-critical applications, NonStop servers excel.

In my musings of last month I covered a lot of ground in respect to NonStop and mission-critical applications and I am not planning on revisiting that topic here as part of this musing. However, it is so critical a message, and one that needs to be constantly reinforced, so don't be surprised to read in future opinions papers more on this subject as I look at different storylines that could work well with this material.

And before I return to the main topic of this musing, the two opinions papers that have just become available, to continue with the above observation I couldn't help but notice in the "News from HP's NonStop Enterprise Division" editorial in the March – April, 2012, issue of The Connection that just arrived, the commentary was split between the outgoing head of NED, Winston Prather and his replacement, Ric Lewis.

Among the better quotes in this dual editorial was one from Prather. He noted how "continuous availability and extreme scalability are timeless value propositions and will continue to serve our customers well for many years to come." The second quote was that provide by Lewis, as he observed how "I was already familiar with NonStop's products and reputation. What I hadn't realized – and what I'm quickly learning – is how passionate and dedicated the employees, customers and partners are."

However, within the contents of these dual editorials there was not a single reference to NonStop in support of mission-critical applications, so yes, there's still work to be done. And this brings me back to the first of the opinions papers I completed this month and is now available for download (from HP's web site). The paper, "Why more corporations today depend on HP Integrity NonStop mission-critical servers!" features many customer testimonials and represents a very good cross section of support for NonStop from those very same passionate and dedicated the employees, customers and partners.

If you really want to know all about just how suitable NonStop is in supporting mission-critical applications even as the hardware continues to evolve and leverages even more commodity components, then check the paper as it can be found at: http://h20195.www2.hp.com/V2/GetDocument.aspx?docname=4AA4-0269ENW&cc=us&lc=en

HP Marketing even went to the trouble of adding the link behind the title of:

Why more corporations today depend on HP Integrity NonStop mission-critical servers! (March, 2012) industry expert whitepaper

The second opinions paper, the one developed with input provided by Attunity, "Improving HP NonStop Data Movement: On-Premise And In The Cloud" makes liberal usage of imagery many will associate with the sea and with sailing. Expression such as the tides are changing, the current is tugging, and the winds are blowing all found their way into the storyline, which isn't surprising given the choice of topic for the paper.

And yes, I was also able to include a reference to how it was Catherine the Great of Russia who was reported to have once said 'a great wind is blowing and that gives you either imagination or a headache.' One of my all-time favorites, having spent as many years as I have sailing in seas on both sides of the Pacific Ocean where I have suffered my fair share of headaches dealing with mother nature.

The subtitle of this opinions paper, "A New Approach to Optimize Intelligence for BI and Analytics" touches on what really needs to be conveyed – yes, there's a lot of data being moved and yes, data integration on this scale is advantageous for any size company. But the significance in doing any of this lies in our ability, as it is so often emphasized, to derive value from the information locked within the data being collected

A lot is being written about unstructured data and its importance locked away in so many documents - emails, charts, and even in print and video formats - and yet, with NonStop at the edge of the data center generating transactional data, every bit as critical a source of data as any other source within the enterprise, it is sometime overlooked. For BI and the associated Analytics involved, all data is needed before an accurate picture of a company's performance can be assessed and moving the data off of NonStop, as efficiently and timely as can be done, is a necessary step every enterprise needs to address

To find this latest opinions paper, check out the Attunity Web Site or follow this link: http://bit.ly/HuGful and for more about the story don't forget to check out the post to Real Time View, "Distributed grills and scattered data!" that can be found at: http://itug-connection.blogspot.com/2012/03/distributed-grills-and-scattered-data.html as well as the coverage given to this same subject in the upcoming feature that will

be published as part of the May – June issue of The Connection.

For those who would like to join me in a webinar early in May on this very topic, watch for webinar specifics to be posted to various LinkedIn groups as well in emails from Attunity. The two opinions papers do a valuable job in ensuring that from multiple web sites the story of NonStop can be easily found, and that NonStop's importance when it comes to supporting mission-critical applications is not forgotten - it would be really nice to see papers you find here as well as those written by others and available from other locations making their way onto the desks of CIOs everywhere!

Richard Buckle Founder and CEO Pyalla Technologies, LLC Email: richard@pyalla-technologies.com

Following my blogs? My web publications? My discussion Groups?

Check out:

Real Time View at http://www.itug-connection.blogspot.com/

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Realtime.ir at http://realtime.ir.com/

.... And check out the Group on LinkedIn, realtime.ir

ATMmarketplace at

http://www.atmmarketplace.com/blogger.php?id=130763

Buckle-Up at http://www.buckle-up-travel.blogspot.com/

.... And check out the SubGroup on LinkedIn, Pyalla Track Days

View Gravic Videos on 2011 Mission-Critical Innovation Award

Please click the links below to view videos filmed after Gravic Shadowbase won the 2011 Mission-Critical Innovation Award as the best in the Mission-Critical Data category. The Gravic submission was reviewed by an independent panel of judges and was awarded for Gravic's ground-breaking work developing a solution for mission-critical computing. This category recognizes organizations' successful delivery of implementing a database, data warehousing, or line-of-business solution that took advantage of the dependability and performance of Itanium-based platforms while producing impactful results.

Click here to see a video of the Mission-Critical Award Celebration

Click here to see a video interview with Bill Holenstein, Sr. Manager of Product Delivery.

Click here to see a blog interview with Bill Holenstein.

Click here to read the LockerGnome blog written by Jake Ludington.

Two New Shadowhase Case Studies Published

Read our new case study, "Large Canadian Bank Adopts Converged Infrastructure" as seen in The Connection March/April 2012 issue and the Connect Converge, Spring Issue. A large Canadian bank took a major step towards providing improved service to its customers by modernizing its active/backup data center architecture and reengineering it into an active/active network. The Shadowbase product suite was selected to provide the data replication and integration solutions.

Read our new case study, "Bank Finds that Active/Active is Better than the End of the Rainbow" as seen in *The Connection* November/December 2011 issue. This island bank is located on the Pacific Rim *Ring of Fire* and lost its data center for several hours during an earthquake. The bank addressed its disaster recovery issues by implementing Shadowbase data replication, moving its architecture in a controlled fashion towards an active/active configuration and continuous availability.

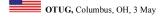
To read these articles, please visit http://www.gravic.com/shadowbase/articles.html

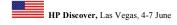
Contact Gravic today to discuss your data replication and data integration needs

You may also call at +1 610-647-6250, or send an email to SBProductManagement@gravic.com

Please Visit Gravic at these Upcoming Shows









For more information, please visit: www.gravic.com/shadowbase



http://www.linkedin.com/company/gravic-inc./shadowbase-data-replication-305119/product

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Upcoming Webinar: How To Modernize NonStop Applications in 30 Minutes

Live Webinar From NuWave Technologies Date: Thursday, May 17, 2012 Time: 12:00 PM - 1:00 PM EDT

Register now to learn about modernizing your Tandem applications quickly and securely

Many organizations are faced with evaluating when and how to most effectively modernize their HP NonStop hardware and applications. In this live webinar, Kathlika Fontes provides an overview of modernization that includes how to web enable NonStop applications in 30 minutes through SOAP/AM modernization tools.

Case studies show how companies have risen to the complex challenges to modernize their IT systems without disruption and with a high return on investment (ROI). Dave Belliveau, NuWave's lead developer, will provide technical details of NuWave's modernization software. Dave will also deliver a live demo and answer live questions from participants. The agenda includes:

- Application Modernization Defined
- Drivers to Modernize
- Efficient Modernization
- Modernization Software
- Case Study: BP Oil Case Study: Cass Information Systems
- Software Demo

Register now!

Availability Digest Explores OpenStack, the New Open-Source Cloud Platform

OpenStack is a major initiative designed to provide common cloud standards that allow portability between clouds. It enables service providers, enterprises, and government agencies to build massively scalable public and private clouds using freely available Apache-licensed software. Rackspace and NASA are OpenStack's key initial founders and contributed the initial code from their cloud platforms. OpenStack is currently supported by over 150 companies, including HP, Citrix, Intel, AMD, SUSE Linux, Microsoft, Cisco, Dell, and Canonical. In fact, OpenStack forms the basis for HP's newly introduced Cloud Services. Read more about open-source cloud computing in the April issue of the Availability Digest.

Also in this month's Digest:

More Never Agains VI is the latest addition to the popular series that focuses on avoidable outages. Software bugs and recovery faults highlighted outages reported in the first

Help! My Data Center is Down - Lessons Learned discusses the two questions that should be asked whenever a data center fails - how long will it take to recover IT services, and what must be done to in the future to prevent a repeat of the failure.

Commonwealth Bank of Australia - A Correction - we like seeing our articles get read even when the comments we receive come in the form of corrections. A Digest subscriber informed us that our March, 2012, article on Australia's Painful Banking Outages oversimplified certain issues surrounding a recent Commonwealth Bank of Australia outage. The subscriber's corrections are referenced in this updated article.

The Availability Digest offers one-day and multi-day seminars on High Availability: Concepts and Practices. Seminars are given both onsite and online and are tailored to an organization's specific needs. We also offer technical and marketing writing services and are adept at a wide variety of content creation.

Published monthly, the Digest is free and lives at www.availabilitydigest.com. Please visit our Continuous Availability Forum on LinkedIn. We're at 423 members and counting. Our most recent thread focuses on the security vulnerabilities of an open-source cloud.

XYPRO joins HP Enterprise Security Technology Alliances Program Common Event Format **Certification**

Certification verifies compatibility of HP Integrity NonStop audit and event data from XYPRO XYGATE Merged Audit solution with HP ArcSight Platform

XYPRO Technology Corporation, a market leader in HP NonStop server security, audit, compliance, and FIPS-validated encryption solutions, today announced it has achieved HP ArcSight Common Event Format (CEF) certification and has been named a Platinum member in the HP Enterprise Security Technology Alliances Program. This certification affirms the interoperability of the XYPRO XYGATE Merged Audit solution with the HP ArcSight Security Intelligence platform. Interoperability enables HP NonStop audits to be seamlessly incorporated into the Enterprise-wide view of audit, compliance & analysis activities.

With the XYGATE Merged Audit product already being part of the security bundle for the NonStop Operating Environment (OE), this interoperability becomes available immediately and now works "out of the box" with the current HP Integrity NonStop software release of J06.13/H06.14.

"XYPRO is proud to join the HP Enterprise Security Technology Alliances Program as a Platinum member," said Andrew Price, Director, Product Management at XYPRO. "Through this partnership, XYPRO customers will benefit from compatibility between their XYGATE products and the HP Security Intelligence and Risk Management platform, giving them greater peace of mind across their NonStop environment." Read the Complete Release

Barry Forbes

VP of Sales & Marketing

XYPRO Technology Corporation

www.xypro.com

New TANDsoft Customer Selects FileSync Synchronization and Replication Solution

One of the world's largest banking and financial services organizations is the latest company to select TANDsoft's FileSync as an automatic file synchronization and replication solution for HP NonStop servers.

FileSync automatically monitors, replicates and synchronizes source files, program environments, application environments, configuration files, programs - anything nondatabase that needs to be kept current across the network. Use FileSync for disaster recovery, system migrations, upgrades, and backups. Version 2.1, introduced in late 2011, supports qualified expressions and referential integrity as well as the synchronization of SQL/MX catalogues, schemas, tables, partitions, and indices. In addition, Version 2.1 supports the SQL/MX filter and the recently released SQL/MX 3.1.

FileSync is available for a free 30-day evaluation. Let us show you how FileSync can keep all your Guardian, OSS, SQL/MP and SQL/MX files synchronized.

TANDsoft's "best of breed, best in price" philosophy offers highly competitive value for all TANDsoft solutions. In addition to FileSync, they include:

OPTA2000 - a virtual clock and time-zone simulator that uses intercept technology to allow multiple applications operating in a consolidated environment to each have its own virtual system clock or to function in its own virtual time zone with date/time specifications that are different than that of the system clock.

Command Stream Replicator - automatically replicates FUP, SQL/MP and SQL/MX DDL structure and other environment changes to target systems - changes and settings that normally are not replicated because they sit outside the TMF Audit Trail,

Enscribe-2-SQL and TMF-Audit Toolkits - reduce the pressures of modernization by offering flexible, affordable alternatives to more expensive conversion products or manual conversion techniques. The Enscribe-2-SQL Toolkit supports both SQL/MP and SQL/MX and permits file-by-file incremental migration. The TMF-Audit Toolkit easily converts non-audited TMF files to audited TMF files. Its embedded Toolkit Trace captures and analyzes Enscribe activity to construct TMF transaction boundaries for custom applications

For more information about TANDsoft's product suite, contact Jack Di Giacomo at +1 (514) 695-2234. www.tandsoft.com. The company is headquartered in Beaconsfield, Quebec, Canada. Our Enscribe to SQL Migration Forum on LinkedIn is at 114 members and counting.

Shedding Some Light on SCTUG

At the spring SCTUG we had the pleasure of having Randy Meyer, Director NonStop Product Management, Strategy & Technology-HP, do a presentation on the "Nonstop roadmap for the next 3 years and beyond". This presentation focused on data center elasticity, converging systems onto both the private and public cloud, and touched on their relationship with Intel and how that influences changes in the future.

One very interesting bit of information Randy mentioned was that they are currently in the works to sell several blades to a few very large mobile phone carriers in Japan. The purpose of these systems was to create a gateway to allow U.S. phones to work in Japan, creating essentially a "GSM Phone Gateway"

Our next presentation was done by Randy Ireland and Khody Khodayari of NTS, where they showed off their new performance analyzer, NTS Bridge. Read the Full Blog here.

Jay Price

Sales Representative

XYPRO Technology Corporation

www.xypro.com

comForte: 6530 access from your iPad

Tablet PC's and in particular iPads have been the success story in recent years. Starting out in the consumer space iPads and its rivals are more and more penetrating the professional work space. Anything is possible, there's an app for almost everything.

And now, you can have full 6530 access to HP NonStop from an iPad or other mobile devices. J6530Touch from comForte allows you to ...

- Get full 6530 access from an iPad
- Watch Viewsys on an iPad
- Watch ViewPt on an iPad
- Get a TACL on an iPad
- Access any Pathway Application from an iPad
 - o as is (block mode 80x25)
 - o with beefed-up GUI after conversion to cloud with CSL (Client Server Link)

See for yourself and try the demo at http://demo.comforte.com

Let us know what you think by emailing Thomas Gloerfeld.

Come and see us at these upcoming events in 2012 FINTUG, Helsinki, April 26, 2012

HIVIO, Reisinki, April 20, 2012
Impact2012, Las Vegas, April 29 - May 4, 2012
BITUG Little SIG, London, UK, May 24, 2012
HP Discover, Las Vegas, June 4-7 2012
International GTUG/CONNECT, Dresden, Germany, Sept 26-27, 2012
BITUG BIG SIG, London, UK, December 5-6, 2012

Stay connected:









XYPRO Product Spotlight: SQLXpress **Get Control of Your Schedule**

According to experts, the only area that Oracle has ever had an upper hand against NonStop is the perception of "ease of use". Due to Oracle's availability on commodity hardware and a veritable army of developers frustrated with the way it works, a vast market of tools has been created to support the monstrosity that large Oracle installs become. NonStop and Oracle share floor space and even data within many enterprises, but the staff never really integrates no matter how much anyone thinks they should. NonStop database professionals have been tied to their keyboards and whiteboards since the dawn of SQL/MP in 1984. SQL/MX has promised to open the door to "user friendly", but that dream has been pretty elusive. Until now.

If you've ever heard an Oracle developer or DBA go on and on about the one thing they cannot live without, chances are it is Toad for Oracle. Toad is a top choice for Oracle developers and administrators on Oracle, with good reason. It appears to do everything you might want or need to do as a database administrator or developer in a nice GUI format. Someone finally heard our cries for help and Merlon Software has produced SQLXpress.

Do all those nice tools that your co-workers use to manage Oracle leave you feeling jealous? Well, now we have something that does the same kind of work for us. Better yet, it supports all of the SQL we need, SQL/MP and SQL/MX!

Whereas Toad has three distinct releases, SQLXpress does all its work in one release. For the user, there is the ability to run queries and manipulate the output, examine query plans and create reports and templates. For the DBA, it goes even further by comparing and updating database schemas, object maintenance and reorgs, displaying query cache statistics and identifying badly performing queries.

If you have used Toad on Oracle, or have heard how great it can be, try SQLXpress for NonStop and see how nice it can be to get control of your schedule.

Manager, Professional Services XYPRO Technology Corporation www.xypro.com

Live Webinar: HP NonStop Data Movement

A new approach to optimize NonStop data movement on-premises and in the cloud

Thursday, May 3rd Date:

10:00 am - 11:00 am PDT / 1:00 pm - 2:00 pm EDT / 6:00 pm - 7:00 pm British Time

Register Now at http://bit.lv/HNOC78

Business performance hinges on access to NonStop data, yet this mission-critical system is often overlooked. Learn about it here.

Join industry commentator, Richard Buckle, as he shares his insights about new advances in data integration technologies for the NonStop. Attend this webinar to learn about:

- · Key trends driving demand for real-time data
- The critical role of NonStop data to improve user reporting
- · How to move NonStop data on-premise and in the cloud
- Live demonstration

In addition you'll learn how Attunity Replicate enables the enterprise-wide access to this mission-critical information. Don't miss this opportunity!

Register Now at http://bit.ly/HNQC78

XYPRO in Your Neck of the Woods

We're traveling the globe, spreading the word about all the exciting product plans and features we have in store. Come visit XYPRO at:

FinTUG Helsinki, Finland

April 26, 2012

June 12-15, 2012 -

OTUG Ohio May 3, 2012

HP PCI DSS Meeting Bangkok Thailand May 15, 2012

VNUG Friiberghs Manor, Stockholm, Sweden May 29-30, 2012 http://www.vnug.biz/mainframe.htm

HP Discover Las Vegas June 4, 2012 www.hpdiscover.com

ACI Americas Customer Exchange Miami Beach, Florida

ACI EMEA Customer Exchange

PCI Security Standards Council

http://www.aciworldwide.com/en/Support/User-groups.aspx

Asia Pacific Event Singapore June 14, 2012

HP Protect 2012 - HP Enterprise Security Gaylord Opryland Hotel in Nashville, TN September 9-12, 2012

PCI Security Standards Council North American Community Meeting Orlando, FL

September 13, 2012

https://www.pcisecuritystandards.org/communitymeeting/2012/

GTUG Dresden

September 25-27, 2012 http://www.gtug.de/

EBUG Technical Focus Group London, United Kingdom

June 5-8, 2012 http://www.aciworldwide.com/en/Support/User-groups.aspx October 22-23, 2012 – http://www.ebug.net/

PCI Security Standards Council European Community Meeting

Dublin

October 23-24, 2012

https://www.pcisecuritystandards.org/communitymeeting/2012/

Computer Security Products

Compliance Reporting can be a complicated and time consuming task. The need for regulatory compliance has never been higher and gathering all the information you need to create the reports required to prove compliance is very time consuming and prone to error. We can help make that task a lot easier with the Compliance Reporting Module (CRM). With built-in regulation templates CRM simplifies audit reporting for GUARDIAN and OSS security events.

Save time and money by automating your compliance reporting requirements with CRM.

Key Features include;

File Integrity Checking

Baseline file fingerprint generated for each critical file

Standard reports pre-configured

Audit data veracity

Reports generated by compliance requirement such as PCI-DSS & SOX

Scheduling of pre-defined reports

Easy to use and set-up

Please contact Sales@cspsecurity.com for more information on Compliance Reporting or any other security concerns you may have.

Third Data Corporation

High Performance Switching and Secure Data Storage

Third Data Corporation provides numerous products which can reside on HP Nonstop and other HP hardware platforms.

FastBuild Switch – When building a switch be it ATM-POS, Wire Transfer, EFT, Medical, or any other type of data that needs to get from one place to another, you are usually faced with three choices. Take an existing package and modify your system to match it. Get the vendor to "enhance" their system to meet your needs. Write a new system from scratch. The FastBuild Switch integrates with your existing system, or if you are building from scratch gives you a good start. The switch is also built around the latest HP technology to maximize performance. It integrates several of our other products to maximize performance and security. In a cross platform environment it also runs on other non-Guardian HP supplied platforms.

SecureStore – If you are trying to become compliant (PCI, HIPAA, etc) then you know that you can not leave sensitive data readily viewable. SecureStore does three things for you. The data is encrypted so that you can become compliant. The data is compressed so that your hardware costs are reduced. As part of disaster recovery your data is sent to three (or more) locations so it will be available when you need it. As a bonus for those having trouble with Guardian 4K limits there is no record size.

NxLib – NxLib provides a platform and utility libraries for developing a high performance multi-threaded applications on NonStop Guardian. The platform provides threading capability. This enables development of an application written single threaded style to perform as multi-threaded. Extensible command processing and help are supported. Development time can be cut to a fraction of the time it would normally take. This results in fast turn applications with consistent look and feel across multiple projects.

NxWeb – A high performance web server which provides support for NxLib applications. It also can be used without NxLib. It provides for secure connections, virtual domains, full http support and interfaces to pathway and IPC communications.

NxUndelete – Files accidentally deleted can be a real problem. Even when a backup is available, it is frequently a significant effort to retrieve it from a backup tape. NxUndelete implements a recycle bin function on the the HP NonStop system. Files deleted may be easily recovered using its GUI interface.

NxFile+ - NxFile+ provides compression and encryption to Enscribe structured files. The files are configured through a GUI interface and the results are provided seamlessly to your applications, typically without any code changes. In addition this provides for dynamic key changes on the fly so data stored at-rest may have it's encryption keys changed as required. Because the records can be compressed prior to encryption, it's also possible to have records which significantly exceed the 4k record size limitations. The savings in disk I/O typically pay for the overhead of the compression and encryption.

NxSSL – NxSSL is an SSL proxy which may be used to provide SSL encryption and authentication services to TCP/IP connections. It provides full support for certificates and multiple encryption standards. It has been carefully tuned to provide the highest performance available for any NonStop SSL connection.

For additional information please contact 888-301-2431

What Would Carly Say?

By Carol Flaig

Carrie Bradshaw and her BFFs (Best Friends Forever) licked their wounds and strategized over Cosmos in ultra trendy bars after shopping binges. Mostly they shopped for shoes, Manolo Blahniks, to be specific. I wish I'd known that these Sex and the City characters and their often hilarious, mostly ill fated ideas and antics would propel the uber

pricey Manolo Blahniks to the top of every professional woman's wish list and send its stock soaring. Thanks to Carrie, I tried on a pair once, that's as close as I got to the SATC Magic Mountain. A four inch stiletto starting at \$759.00 was way out of my practical budget. Even though I thought I looked pretty damned good strutting through the elite boutique, admirring myself again in the mirror, my quiet inner voice screamed this was a dangerous endeavor. I seriously contemplated the purchase, I really wanted those shoes! What could I sacrifice in my budget for this fabulous feel good accessory? I felt I deserved the coveted status symbol (what was I thinking?); I just couldn't justify the extravagance. For me, it never happened L BooHoo

Some women are more fortunate than me and wouldn't blink at such a price tag. I'm guessing Carly Fiorina and Meg Whitman are two of them.

I don't know that Carly & Meg were BFFs when Carly ran HP,

but I bet they are now.

As CEO of HP, Carly was credited with the merger of Compaq Computer Corp. (including Tandem). She dazzled Wall Street and the entire IT industry (including me) with her calculated risk taking strategy and elegant presentation. Carly was applauded as a brilliant statesman (stateswoman/statesperson?). That was 2002 and HP was successfully nipping at the heels of its competitors, IBM and DELL, silencing even Carly's fiercest critics.

In tandem (pun intended), Meg Whitman was acting as President and CEO of eBay, growing the company from 30 employees and \$4M in revenue to 15,000 employees and \$8B in revenue from 1998 to 2008.

Meg Whitman is the first woman in the world ever to become a billionaire. She is currently considered the 4th wealthiest person in the state of California with a personal net worth of \$1.3B (according to Forbes).

Carly was abruptly fired from HP in 2004 after missteps in operations. The tide began to turn against Carly when she didn't move quickly enough to build up HP's direct sales force and missed out on the opportunity to acquire Veritas Software which specialized in storage management software. Some HP Directors felt the company was not moving fast enough, its stock traded at multiples well below its competitors. One of Carly's last failed initiatives was an attempt to merge the HP PC and printer divisions.

Meg Whitman exited eBay in 2008 with little drama and many accolades. She led the company through a stunningly successful IPO and international growth. She holds a Harvard MBA and is considered

a business model visionary. She was inducted into the U.S. Business Hall of Fame in 2008.

Now, back to the Manolo Blahniks.

Carly & Meg just might have had a few Cosmos and their fill of shopping when they both announced their Republican candidacies for public office in California. Meg would run for Governor, Carly for Senator.

Well, if you know anything about California these days (I consider myself knowledgeable as I lived there until last year), you know a Republican running for high office there has a rat's chance in hell of winning a voting majority, unless maybe they're Hispanic. California is a state controlled by regulation, unions, entitlements, and high taxes. Navigation through the entrenched government systems requires a master politician.

Once considered a very progressive leader, California shocked the nation when it repealed gay marriage in 2010 by referendum (popular vote), leaving thousands of state sanctioned gay marriages in limbo.

Regardless of one's position on gay marriage, California is in fiscal crisis and desperately needs reform. Carly and Meg must have seen this as their big chance to strut their stuff! They must have figured they'd look pretty swag behind giant oak desks with lots of flags adorning their offices. They'd get great govt. health care benefits and even their own security guards! They both came out swinging against gay marriage.

I'm not suggesting running a Fortune 100 Company is easy, but everyone knows politics is sleazy, really sleazy. Carly and Meg must have been convinced (a couple Cosmos?) their skills and experience would translate immediately and the voting public would agree.

Meg invested \$144M of her own money in her campaign, Carly invested \$73M. Together this sum could have sent 50,000 students to UC Berkeley for undergraduate degrees at full tuition, or (\$217M/\$759) 300,000 pair of Manolo Blahniks. Mudslinging is pricey.

Meg created the best and most experienced, expensive campaign team ever developed. Almost immediately it was reported Meg assaulted an employee at eBay, paying her off with \$200,000. Apparently Meg has a temper and anger issues. Then there was NannyGate. Meg fired her long time Mexican Nanny who helped raise her children upon learning she was an illegal alien. All the while she was championing for the Latina vote, making her look heartless. Later the Nanny pushed back and Meg is now trying to get her deported. Her campaign was dubbed the Titanic: A luxury cruise ending in disaster.

Carly didn't make such major gaffes, but she did state that Sarah Palin, John McCain and President Obama were not qualified to run major companies. Her very (unintentionally) hilarious "Demon Sheep" ad

went viral. It pictured an opponent as a wolf in sheep's clothing (a man wearing a cheap sheep costume with bright red eyes crawling on all fours amongst a herd of sheep).

I guess it was back to the Cosmos and Manolo Blahniks for Carly and Meg. They both suffered humiliating losses. They were never projected to be even closely competitive. What were they thinking?

Today, Carly is active in the GOP Party, working to unseat Obama in the coming November US election.

When the former HP CEO was abruptly canned after a sex scandal, (what was he thinking?), Meg quickly stepped in to save the day. Meg is currently the CEO of HP. In fairness to Meg, HP stock was off 40% when she took the HP reins. Sex scandals are also pricey.

HP 1Q 2012 results include: \$30 billion in net revenue (down seven percent from the previous year), net earnings of \$1.5 billion (down a full 44 percent), a slump in its Personal Systems Group, which saw revenue slip 15 percent year-over-year, and total desktop and notebook units decline a rather drastic 19 and 18 percent, respectively.

There's more but you get the point.

The best I could glean from personal research indicates that Meg's strategy for HP includes a return to printing (at the high end), emphasis on software and services, a new focus on developing security products, and (my personal favorite), merging the PC and printer divisions (sound familiar?) First and foremost, Meg must stop the hemorrhaging, shore up the HP stock price and shareholder confidence. There certainly will be consolidation, cuts, and business unit realignments. By most accounts she is perceived as a strong leader and intends to take HP to the Promised Land.

How does this fare for the HP Tandem Nonstop?

I spent an entire afternoon attempting to interview the Product Manager of HP Nonstop/Tandem/Integrity Systems to gain some insight into the specifics of the platform and its strategic direction. I never reached this person or even learned if this particular individual or role exists. I did speak with managers in HP Enterprise Systems who never heard of NonStop/Tandem/Integrity Systems (as they are called and mentioned at various places on the HP website). I left messages that were not returned. If that person reads this article, please contact me, I'd love to interview you and promise I'll be nice J

So.....What would Carly say?

"Let's meet for a drink Meg and then do a little shopping, new shoes always help. Put it on your HP expense account!"

If you like this article please send me an invite on LinkedIn as a friend: cflaig@platypuspartners.com

Ms. Flaig is available for consulting.

The Connection

March - April 2012

 $\underline{http://storage.synchost.com/eanderson/2012/the\%20Connection/Connect\%20Mar-Apr\%202012-Web-2-with\%20links.pdf}$

BITUG 'lil SIG!!"



Bank of England Conference Centre, Bartholomew Lane, off Threadneedle Street, London Thursday 24th May 2012

Greetings BITUG members

This year BITUG will only be running the 2 Special Interest Group (SIG) meetings, the Spring Conference or "Little SIG" in May and the Training Day / BIG SIG event in December

The agenda for the Little SIG is shown below.. registration for this event is now open.

BITUG Little SIG Bank of England Conference Centre 24th May 2012		
09:00 09:30	Registration & Coffee	
09:30 10:00	Introduction and Welcome	
10:05 10:50	Data Replication for BI (Bank of England)	TCM Customer presentation
10:50 11:20	Coffee	
11:25 12:10	HP GNSC & Electronic Support Tools (V Di Gennaro/R Bassett)	ComForte (User Presentation)
12:15 13:00	GNUPG , Open source encryption (D Ward VocaLink)	ETI-Net Customer presentation
13:00 14:30	Lunch & BoE Museum Tour	
14:35 15:20	NonStop Hardware & SW Roadmap (lain Liston-Brown HP)	Xypro (User Presentation)
15:20 15:40	Coffee	
15:40 17:00	Intel Keynote - Graham Palmer Prize Giving & Close	
17:30		
	BITUG Networking anf Social event	
22:00		

Signup for this event either via the link on the www.bitug.com website (available soon) or use the direct link http://bituglittlesig2012.eventbrite.co.uk/

Important notes for this event:

As you may have noticed we have changed our venue and our ticketing arrangements for this event. Couple of IMPORTANT things for you to note.

You MUST pre-book the event we are not allowed to except anyone turning up on the day.

Tickets to this event are non transferable, if you need a new ticket please go through our booking system for the new person.

Please bring an ID and tickets with you on the day, tickets need to be scanned before you will be allowed entry.

For Agenda and other updates see the BITUG website or subscribe to our LinkedIn, Facebook or Twitter feeds.

WWW.BITUG.COM

MRTUG Meeting

When: 5/2/2012

From 8:30 - 5:00 Where: HP Office - Rolling Meadows A & B 2001 Butterfield Rd Downers Grove, Illinois 60515 United States Contact: John Sesolak (John.sesolak@hp.com)

Click here to register today!

Meeting Agenda

08:30 - 09:00 Registration & Continental Breakfast - provided courtesy by HP

09:00 - Welcome, Opening Remarks, MRTUG business, Connect update on HP Discover

Ted Padgett, MRTUG President / John Sesolak, HP Liaison, kick off of the meeting

09:30 - Tom Moylan update & Mid morning break

10:00 - HP Presentation - HP NonStop Roadmap P1- HP NonStop HW/SW Keynote of Roadmap - Bob Kossler - Director Technology, Strategy and Planning.

11:15 - Cail - Modernizing Systems - with Customer examples and NonStop in the Enterprise - Ronald Thompson

12:00- Lunch - provided courtesy of HP

1:00 - Blackwood Systems - Hear about the newest release of MOMI (version 5.27) highlights include User-defined text associated with EMS messages. - Dale Wood President

1:45 - Presentation - HP NonStop Roadmap P2 - HP NonStop HW/SW Keynote of Roadmap Deep Dive - Bob Kossler - Director Technology, Strategy and Planning,

2:45 - 3:00 Mid afternoon break - snacks and beverages

3:00 - 3:45 Comforte - Customer's implementation of SecurLib the foundation of SecurData - PCI requires that sensitive data be rendered unreadable anywhere it is stored to disk. A tokenization solution is a very powerful tool that can be used to achieve overall security for sensitive data in your enterprise. - Brad Poole is a Solutions Architect at comForte Inc, specializing in HP NonStop Security and SOA

3:45 - 4:30 HP Multi-Core licensing/NTS Shadow - John Sesolak HP will cover the new HP multi-core license options for the NS Blades in addition to NTS Shadow offering (visit www.NonStopTechnicalServices.com) and how HP can assist in Performance Monitoring with ASE days

4:30 Prize drawings and closing.

Prizes include: a Kindle Fire and other great give aways

MRTUG wishes to thank its sponsoring partners for their generous support

Special thanks to our partners HP, Cail, Blackwood & Comforte

OTUG Meeting

Thursday May 3 2012 J.P. Morgan Chase, 1111 Polaris Parkway, Columbus, OH 43240

08:30 - 09:00Registration & Continental Breakfast – provided courtesy of ComForte

09:00 - 09:05Welcome, Opening Remarks, OTUG business Joe Florian, OTUG HP Liaison or Steve Barker, OTUG officer, will kick off the meeting.

- 09:05 10:00
- 5 10:00 **HP Keynote** Bob Kossler will discuss the latest NonStop strategy and initiatives.

 Mr. Kossler spent many years in Tandem/HP Product Development and Product Management and presently heads the HP NonStop Advanced Technology Center.
- 10:00 10:15Mid morning break
- 10:15 11:00 **Partner presentation Cail.** Ron Thompson will present "Modernizing Systems with Customer examples and NonStop in the Enterprise." Mr. Thompson is responsible for Business Development at CAIL, a software company with customers around the world providing Connectivity, Security and System Modernization solutions.
- 11:00 11:45 Partner presentation - Gravic. Paul J. Holenstein will discuss Shadowbase Data Replication and Data Integration Solutions. Mr. Holenstein is Executive Vice President, Gravic, Inc. Shadowbase Product Group.
- 11:45 12:45 Lunch – provided courtesy of Gravic
- 12:45 1:45 HP product update - Bob Kossler will provide a product roadmap presentation.
- 1:45 2:30 **Partner presentation ComForte.** Brad Poole will discuss a customer implementation of SecurLib, the foundation of SecurData. Mr. Poole is a Solutions Architect at comForte Inc, specializing in HP NonStop Security and SOA.
- 2:30 2:45 $\label{eq:mid-special} \mbox{Mid afternoon break-snacks and beverages provided courtesy of Cail}$
- 2:45 3:45HP presentation - Joe Florian will discuss a new HP Services offering for performance analysis.
- 3:45 4:00Prize drawings and closing.

We will draw for several valuable prizes courtesy of our sponsoring partners. Winners need be present.

OTUG wishes to thank its sponsoring partners for their generous support

To register please Email

To enquire about Sponsorship opportunities for the Tandemworld eNewsletter please click here.

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